



2013

Company Brochure | Europe

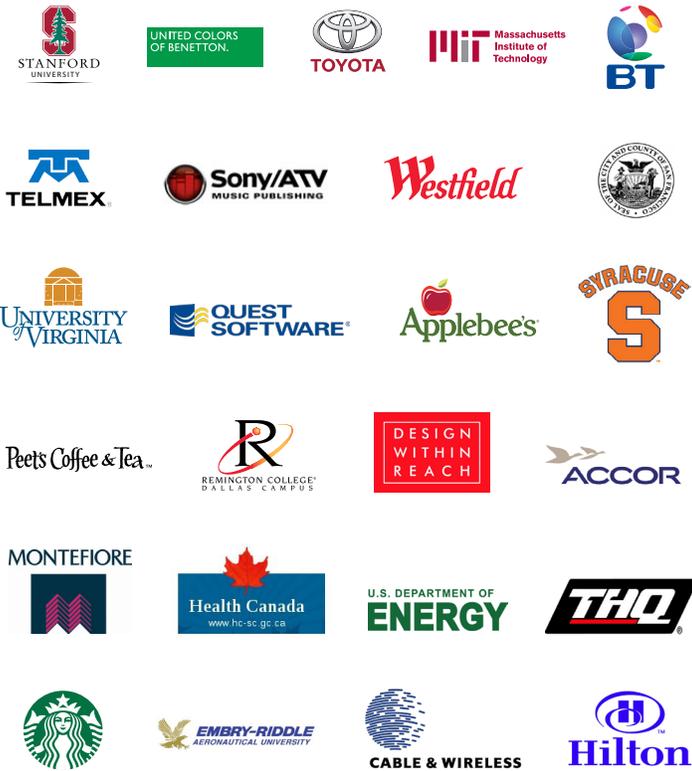


Introduction

100% Cloud Managed Enterprise Networks

Meraki's cloud managed edge and branch networking solutions bring simplicity to enterprise-class networks. With wireless, switching, security, and device management centrally managed from the cloud, Meraki gives network administrators visibility and control, without the cost and complexity of traditional architectures. Meraki is part of Cisco.

Trusted by Thousands of Customers Worldwide



Customer success across all industries:

Education | Retail | Healthcare | Hospitality
Corporate Offices | Industrial / Manufacturing
Government | Carrier Hotspot / Offload

“Meraki provides incredible visibility and control across our highly distributed network”

- Steve Shead, Director of IT, Peet's Coffee and Tea

“I can speak first-hand about Meraki's effectiveness at providing a turn-key, cloud-managed solution that makes managing a network easy.”

- Lee Badman, Network Engineer, Syracuse University

“Meraki provides the security, capacity, and management we need in a premium retail environment”

- Roger Mueller, Director of IT, Design within Reach

Recognized for Innovation



Technology of the Year
InfoWorld



Best Products & Services
Network Products Guide



Visionary
Gartner Magic Quadrant



Product of the Year
TechWorld



Editors' Choice
PC Magazine

Product Families



Cloud Managed 802.11n Wireless LAN

- Indoor & outdoor access point models
- Ultra-high performance, up to 900 Mb/s
- Integrated wireless security & guest access
- Cloud-based management eliminates costly, complex controller hardware
- Ideal for high-density campuses, branches, teleworkers, and rugged / outdoor environments



Cloud Managed Access Switches

- 24 and 48 port GbE models with PoE available on all ports
- Centrally managed with monitoring and alerts
- Ultra-reliable, includes lifetime warranty
- Optimized for voice and video traffic



Cloud Managed Security Appliances

- Complete networking, security and application control
- Centrally managed through the cloud
- Includes WAN optimization, VPN, firewall, & branch routing
- Six models scale from small branches to campuses



Cloud Based Mobile Device Management

- Centrally manage mobile devices, Macs and PCs
- Push apps to any number of devices
- Enforce restrictions and security policies
- Monitor device status and inventory

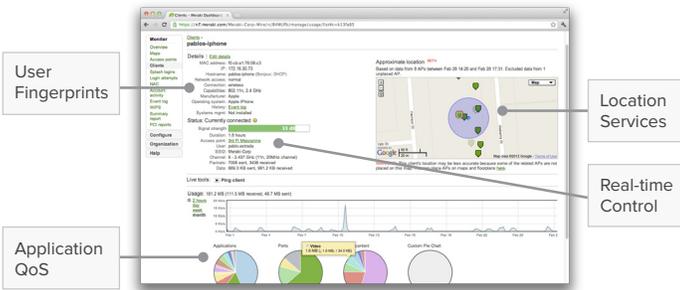
Cloud Management Architecture



Cloud Based Centralized Management

- Network-wide visibility and control
- No on-site controller hardware
- Automatic monitoring and alerts
- Seamless over-the-web upgrades
- Scales to networks of all sizes

Intuitive Browser-Based Dashboard



- Intuitive interface eliminates specialized training
- Network-wide visibility across campus and distributed networks
- Wired, wireless, WAN and security under a single pane of glass

Secure, Scalable and Reliable

- Industry-leading cloud technologies
- Custom designed database and real-time protocols
- Scales to tens of thousands of devices
- 99.99% uptime SLA
- Regular 3rd party security audits and penetration tests (PCI level 1 certified)



99.99%
Reliability SLA



Two-factor
Authentication



Highly Available
Redundant
Architecture



SAS 70 Type II
Audited
Datacenters

“Meraki has the feature set, and a system that is intuitive and easy to manage.
It’s a great experience for both end users and IT administrators.”

Jack Costanza, Assistant Director, M.I.T.

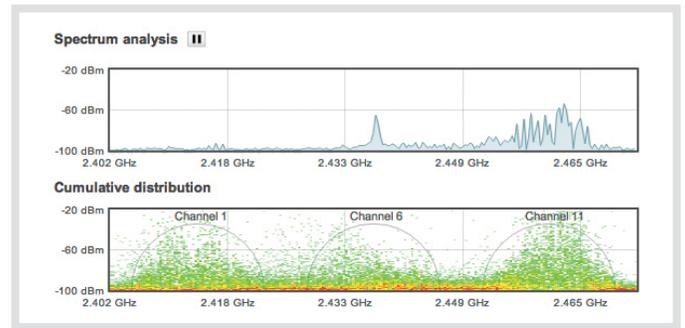
Featured Solutions

High Density WiFi

- 802.11n, up to 900 Mbps
- Optimized for 100+ clients per access point
- Layer 7 traffic shaping at the edge
- Cloud based RF optimization with spectrum analysis

Case study: Massachusetts Institute of Technology (MIT)

Deployed Meraki wireless LAN in university's largest department, supporting thousands of users in crowded auditoriums.



Branch Networking

- Built-in multi-site management
- Auto-configuring site to site VPN
- Built-in WAN optimization
- Centralized monitoring, alerts, and firmware updates

Case study: Mosaic Healthcare

Deployed Meraki wireless LAN and security appliances across 40 healthcare facilities, supporting 5,000 users in 11 states.

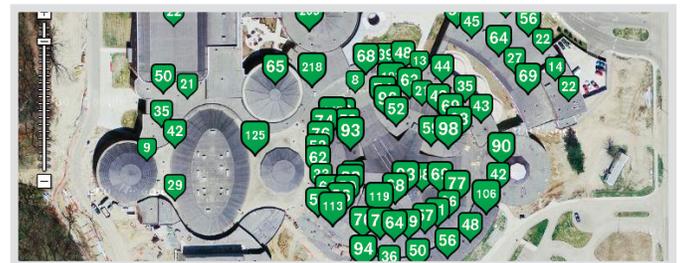


Campus Edge

- Centrally manage thousands of wireless APs, switches
- Enforce network policies at the edge
- Seamlessly scale with distributed packet processing
- Deploy, manage, and troubleshoot quickly with cloud based tools

Case study: Alvin Independent School District

Deployed 1,000 802.11n APs supporting 19,000 students and faculty, without dedicated wireless staff.



BYOD

- Fully integrated BYOD security and management
- Automatic client classification and policy enforcement
- Built-in NAC with antivirus scan
- Manage mobile devices with Systems Manager

Case study: Foster Pepper PLLC

Deployed Meraki to securely support employee-owned devices and guest access at large Seattle law firm.

Network access control Enabled: check clients for antivirus software

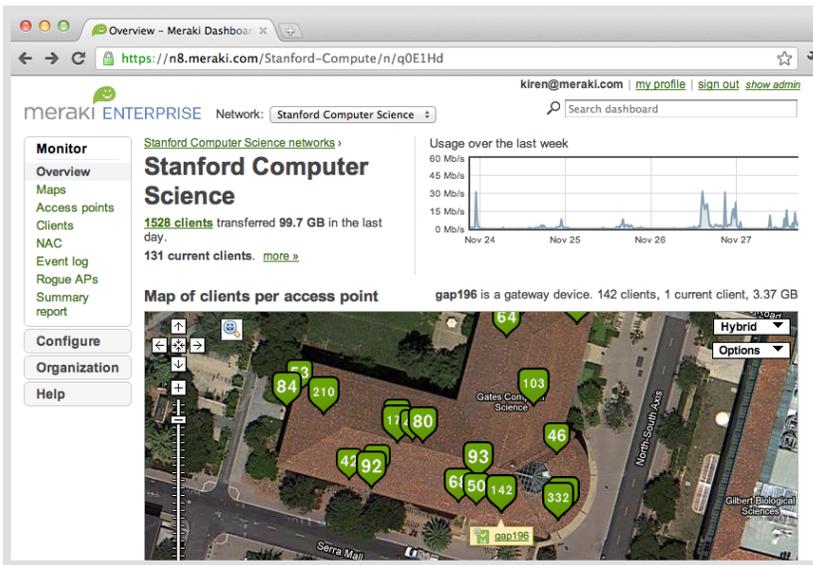
[What is this?](#)

Remediation Send users to the standard remediation site

[What is this?](#)

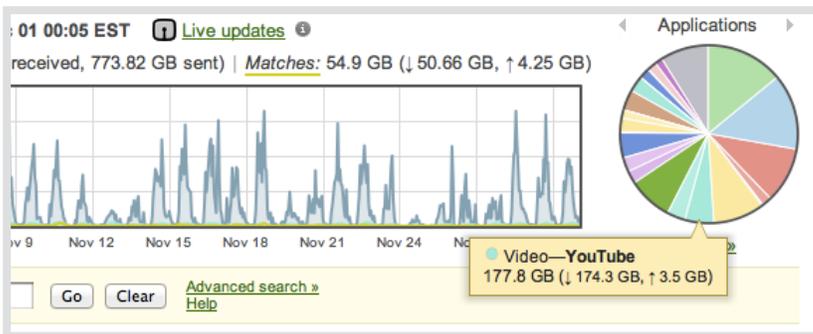
Date *	Scan result	AV	System name	OS
Feb 23 18:32	Passed	Microsoft Security Essentials - 2.1.1116.0	MORGAN-LAPTOP	Windows 7 Pro
Feb 21 20:50	Passed	Microsoft Security Essentials - 2.1.1116.0	USER-PC	Windows 7 Home Premium
Feb 21 16:34	Passed	Norton Internet Security	USCA1CL-R88F9NH	Windows XP Pro
Feb 20 20:02	Passed	Microsoft Security Essentials - 2.1.1116.0	USER-PC	Windows 7 Home Premium
Feb 20 17:18	Passed	Microsoft Security Essentials - 1.0.2498.0	RSCADMIN-PC	Windows 7 Pro

Intuitive, Scalable Management



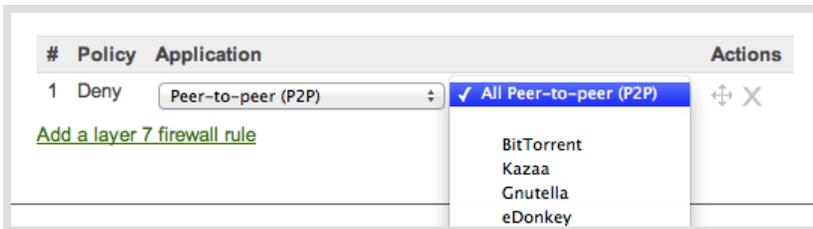
Scalable cloud managed wireless APs, security appliances, and switches

- Built for rapid campus and distributed deployments
- Designed for high capacity environments
- Highly scalable, add capacity without bottlenecks
- Scales from small branches to tens of thousands of devices



Deep network-wide visibility

- Identify iPads, other devices, and individual users
- See bandwidth usage by application
- View client location, spectrum analysis, and other real-time metrics
- Access auto-generated reports



Controls applications, users and devices

- Create identity and device-based policies
- Limit BitTorrent, Netflix, etc.
- Manage users and devices

Key Technologies



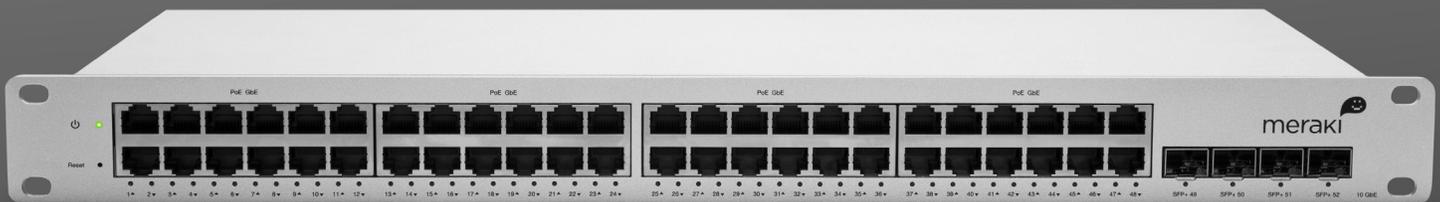
Lower Operating Cost

Meraki's fully-integrated, cloud-managed solution reduces both up-front cost and ongoing operational expenses – without added staff or training. Customers save up to 50% over traditional network architectures:

- Meraki eliminates WiFi controllers, management appliances, and other overlay hardware and software
- Integrated architecture includes device management, policy enforcement, visibility, and access control at no additional cost
- No specialized training or dedicated staff required
- Plug-and-play provisioning accelerates deployment and reduces installation cost
- All-inclusive pricing includes maintenance, support, and ongoing feature releases

About Meraki, Part of Cisco

Meraki, the leader in Cloud Networking, combines the performance, security, and management of high-end enterprise products in an easy-to-use, cloud managed solution. In December 2012, Cisco acquired Meraki, forming Cisco's new Cloud Networking Group. Cisco acquired Meraki to provide a scalable, easy to use networking solution for customers who value management simplicity. Within Cisco, Meraki is increasing investments in R & D to develop next-generation cloud networking products.



Free trials available at meraki.com/eval

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